Memorandum

Date: June 2, 2009

To: Honorable Chairman Dennis C. Moss
and Members, Board of County Commissioners

From: George M. Schaller
County Manager

Subject: Resolution Authorizing Award of Competitive Contracts

Recommendation
It is recommended that the Board of County Commissioners approve the enclosed award of competitive contracts, contract modifications and competitively solicited contracts of other governmental entities with authority to exercise options-to-renew, and a bid rejection. Contract amounts and department allocations represent the maximum spending authority based on past utilization. This action does not guarantee that the total contract amount/value will be expended by County departments and/or agencies.

Scope
The impact of the items in the accompanying Award of Competitive Contracts Package is countywide in nature.

Fiscal Impact/Funding Source
Funding will be expended only if departmental budgets can support the expenditures approved in their Resource Allocation Plan adopted annually by the Board.

Track Record/monitor
There are no known performance issues with the vendors recommended for award in the Award of Competitive Contracts Package. Each departments' contract manager is reflected in the Award of Competitive Contracts Package.

Delegated Authority
If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, in their discretion, subsequent options-to-renew and extend contracts for purchase of goods and services in accordance with the terms and conditions of the each contract.

Background

Section 1 AWARD OF COMPETITIVE BIDS
The contracts listed in this section are being recommended for award to the lowest priced, responsive, responsible bidder(s) who met the bid specifications in accordance with established polices and procedures.

Item 1.1: Armored Car Services is to award a contract to provide armored car services for various County departments. The amount being requested is $1,851,000.
Item 1.2: Water Service Line Pipe Fittings (Pre-qualification Pool) is to award a contract to establish a pool of pre-qualified vendors to provide water service line pipe, fittings, washers, saddles and other related items for the Miami-Dade Water and Sewer Department. The amount being requested is $7,648,000. If the County chooses to exercise the OTR periods the cumulative value will be $15,295,000.

Item 1.3: Maintenance, Refurbishment of Baggage Conveyor Systems (Pre-qualification Pool) is to award a contract to establish a pool of pre-qualified vendors to provide maintenance and/or refurbishment services of baggage conveyor systems for the Miami-Dade Aviation Department. The amount being requested is $800,000. If the County chooses to exercise the OTR periods the cumulative value will be $2,000,000.

Item 1.4: Solid Fill Service for Tractor and Loader Tires is to award a contract to provide solid fill service for tractor and loader tires for various County departments. The amount being requested is $250,000. If the County chooses to exercise the OTR periods the cumulative value will be $1,250,000.

Item 1.5: Welding Repairs, Machine Shop and Metal Fabrication Services (Pre-qualification Pool) is to award a contract to establish a pool of pre-qualified vendors to provide welding repairs, machine shop and metal fabrication services for various County departments. The amount being requested is $10,559,000. If the County chooses to exercise the OTR periods the cumulative value will be $21,118,000.

Section 2  REJECTED BIDS
A bid may be rejected when adverse conditions exist such as the proposal not conforming to the specifications and/or solicitation documents, insufficient financial resources, technical ability, physical capacity and/or skill of the vendor, unfair and unreasonable pricing, insufficient competition and for any other cause in the best interest of the County.

Item 2.1: Cremation Services is to reject all proposals received in response to a solicitation to establish a contract to provide cremation services for the Miami-Dade Medical Examiner.

Section 3  COMPETITIVE CONTRACT MODIFICATIONS
A competitive contract modification is an award of a supplemental allocation for goods or services within the scope of the original contract award.

Item 3.1: Fire Alarm Systems Services is for additional spending authority to allow the General Services Administration to purchase inspection, preventative maintenance, and repair services for the fire alarm system installed at the Lightspeed Building. The additional amount being requested is $94,500.
Honorable Chairman Dennis C. Moss
and Members, Board of County Commissioners
Page 3

Item 3.2: Telecommunications Services Pool is for additional spending authority and time to support the County’s telecommunications network infrastructure for the Enterprise Technology Services and Miami-Dade Fire Rescue departments. The additional amount being requested is $500,000.

Section 4 PURCHASES MADE UNDER COMPETITIVELY AWARDED CONTRACTS OF OTHER GOVERNMENTAL ENTITIES

The County occasionally accesses contracts competed and awarded by federal, state and local governments and by not-for-profit organizations when it is legally permissible, determined to be in the best interest of the County, and the item is not available through an existing County contract.

Item 4.1: Information Technology Hardware is to modify a competitively established Miami-Dade County Public Schools contract for additional spending authority to support the information technology hardware needs for the Enterprise Technology Services Department and the Miami-Dade Public Library System. The total amount being requested is $5,203,000.

Item 4.2: Multifunctional Devices, Copy Equipment, Services, and Supplies is to modify a competitively established Miami-Dade County Public Schools contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of multifunctional devises, copier equipment, services and supplies. The total amount being requested is $2,002,000.

Item 4.4: Pharmaceutical Supplies is to modify a competitively established State of Minnesota contract through the Multi-state Contract Alliance for Pharmacy for additional spending authority and time for the Miami-Dade Fire Rescue Department to purchase pharmaceutical supplies. The total amount being requested is $186,000.

Item 4.5: Copying and Facsimile Equipment, Maintenance, and Supplies is to modify a competitively established State of Florida contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of copying and facsimile equipment, maintenance, and supplies. The total amount being requested is $2,224,000.

Item 4.6: 9-1-1 Equipment and Emergency Notification Software and Services is to access a competitively established Houston-Galveston Area Council of Governments (H-GAC) contract for the Miami-Dade Police Department to acquire Positrion Viper E-911 software licenses, equipment, implementation services, maintenance and support. The total amount being requested is $2,300,000.

Assistant County Manager
MEMORANDUM
(Revised)

TO: Honorable Chairman Dennis C. Moss and Members, Board of County Commissioners

DATE: June 2, 2009

FROM: R. A. Caevas, Jr.
County Attorney

SUBJECT: Amended
Agenda Item No. 8(0)(1)(D)

Please note any items checked.

_____ "3-Day Rule" ("3-Day Rule" for committees) applicable if raised

_____ 6 weeks required between first reading and public hearing

_____ 4 weeks notification to municipal officials required prior to public hearing

_____ Decreases revenues or increases expenditures without balancing budget

_____ Budget required

_____ Statement of fiscal impact required

_____ Bid waiver requiring County Mayor's written recommendation

_____ Ordinance creating a new board requires detailed County Manager's report for public hearing

_____ Housekeeping item (no policy decision required)

_____ No committee review
RESOLUTION NO. R#636-09

RESOLUTION AUTHORIZING AWARD OF COMPETITIVE CONTRACTS, CONTRACT MODIFICATIONS, AND COMPETITIVELY SOLICITED CONTRACTS OF OTHER GOVERNMENTAL ENTITIES, AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR’S DESIGNEE, TO EXERCISE OPTIONS-TO-RENEW ESTABLISHED THEREUNDER FOR THE PURCHASE OF GOODS AND SERVICES, AND A BID REJECTION, AND AUTHORIZES THE USE OF CHARTER COUNTY TRANSIT SYSTEM SURTAX FUNDS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes award of competitive contracts, contract modifications and competitively solicited contracts of other governmental entities, and authorizing the County Mayor or County Mayor’s designee, to exercise options-to-renew established thereunder for the purchase of goods and services, and a bid rejection, and authorizes the use of Charter County Transit System Surtax Funds.
The foregoing resolution was offered by Commissioner Joe A. Martinez, who moved its adoption. The motion was seconded by Commissioner Rebeca Sosa and upon being put to a vote, the vote was as follows:

<table>
<thead>
<tr>
<th>Name</th>
<th>Vote</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bruno A. Barreiro</td>
<td>aye</td>
</tr>
<tr>
<td>Carlos A. Gimenez</td>
<td>aye</td>
</tr>
<tr>
<td>Barbara J. Jordan</td>
<td>aye</td>
</tr>
<tr>
<td>Dorrin D. Rolle</td>
<td>aye</td>
</tr>
<tr>
<td>Katy Sorenson</td>
<td>aye</td>
</tr>
<tr>
<td>Sen. Javier D. Souto</td>
<td>aye</td>
</tr>
<tr>
<td>Audrey M. Edmonson</td>
<td>aye</td>
</tr>
<tr>
<td>Sally A. Heyman</td>
<td>aye</td>
</tr>
<tr>
<td>Joe A. Martinez</td>
<td>absent</td>
</tr>
<tr>
<td>Natacha Seijas</td>
<td>absent</td>
</tr>
<tr>
<td>Rebeca Sosa</td>
<td>aye</td>
</tr>
</tbody>
</table>

The Chairperson thereupon declared the resolution duly passed and adopted this 2nd day of June, 2009. This resolution shall become effective as follows: (1) ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board, and (2) either i) the Citizens' Independent Transportation Trust (CITT) has approved same, or ii) in response to the CITT's disapproval, the County Commission reaffirms its award by two-thirds (2/3) vote of the Commission's membership and such reaffirmation becomes final.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

Diane Collins, Deputy Clerk

Approved by County Attorney as to form and legal sufficiency.

Bruce Libhaber
SECTION #1
AWARD OF COMPETITIVE BIDS

Item 1.1

Memorandum

Date: April 10, 2009
To: Honorable Chairman Dennis C. Moss
    and Members, Board of County Commissioners
From: George M. Burgess
       County Manager
Subject: Award of Contract No. 6092-0/14-CTR: Armored Car Services for Various
        Miami Dade County Departments

RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of the referenced
contract to Dunbar Armored, Inc. for armored car services for various County departments.

CONTRACT NUMBER: 6092-0/14

CONTRACT TITLE: Armored Car Services

TERM: Five years

APPROVAL TO ADVERTISE: January 13, 2009

CONTRACT AMOUNT: $1,851,000 for five years

PREVIOUS CONTRACT AMOUNT: $490,030 for one year

METHOD OF AWARD: To the responsive, responsible bidder who submitted the lowest aggregate price.

VENDOR RECOMMENDED FOR AWARD:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Address</th>
<th>Principal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dunbar Armored Inc.</td>
<td>50 Schilling Rd.</td>
<td>James L. Dunbar</td>
</tr>
<tr>
<td>(Non-local vendor)</td>
<td>Hunt Valley, MD 21031-1105</td>
<td></td>
</tr>
</tbody>
</table>

PERFORMANCE DATA: There are no performance issues with the recommended firm.

COMPLIANCE DATA: There are no compliance issues with the recommended firm.

VENDOR NOT RECOMMENDED FOR AWARD: Brink's Incorporated – This vendor took exception to the terms and conditions of the Invitation to Bid. The County Attorney's Office deemed this vendor's proposal non-responsive.
Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 6092-0/14: Armored Car Services for Various Miami Dade County  
Departments  
Page 2

CONTRACT MEASURES: A Small Business Enterprise Bid Preference was applied in accordance with the Ordinance.

LIVING WAGE: The services being provided are not covered under the Living Wage Ordinance.

USER ACCESS PROGRAM: This contract includes the User Access Program provision. The 2% program discount will be collected.

LOCAL PREFERENCE: The Local Preference was applied in accordance with the Ordinance but did not affect the outcome of the award.

CONTRACT MANAGER(S): Maria Hevia, Department of Procurement Management

This contract includes allocations for 20 departments. Each department will designate a Contract Manager to manage the individual department's allocations.

BACKGROUND

This contract will provide armored car services for various County departments. The bid was solicited under full and open competition and advertised on the County's website and in four local newspapers: Diario Las Americas, Miami Times, Daily Business Review, and Haiti En Marche. Nineteen vendors were notified and thirteen downloaded the solicitation. Bids were received from two vendors. The limited response from vendors is due to their inability to maintain the personnel and equipment necessary to provide services to all County locations.

[Signature]
Assistant County Manager
Memorandum

Date: April 15, 2009
To: Honorable Chairman Dennis C. Moss
    and Members, Board of County Commissioners
From: George M. Burgess
       County Manager
Subject: Award of Contract No. 6583-1/19: Water Service Line Pipe Fittings (Pre-Qualification)

RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of the referenced contract to establish a pool of prequalified vendors to supply water service line pipe, fittings, washers, saddles and other related items for the Miami-Dade Water and Sewer Department.

CONTRACT NUMBER: 6583-1/19
CONTRACT TITLE: Water Service Line Pipe, Fittings (Pre-Qualification)
TERM: Five years with one, five-year option-to-renew
APPROVAL TO ADVERTISE: November 24, 2008
CONTRACT AMOUNT: $7,648,000*
*Should the County choose to exercise the one, five-year option-to-renew, the cumulative contract value would be $15,295,000.

PREVIOUS CONTRACT AMOUNT: $999,787 for one-year

METHOD OF AWARD: To all responsive, responsible bidders who meet the pre-qualification requirements as outlined in the bid solicitation. Additional qualified vendors that meet the requirements may be added at any time during the contract term.

VENDORS RECOMMENDED FOR AWARD:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Address</th>
<th>Principal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Concel Corp. (Local vendor)</td>
<td>2481 N.W. 23rd St. Miami, FL 33142</td>
<td>Ray Corona</td>
</tr>
<tr>
<td>HD Supply Waterworks Ltd. (Local vendor)</td>
<td>16701 S.W. 168th Ave. Miami, FL 33177</td>
<td>Susan Helms</td>
</tr>
<tr>
<td>Pinewood Plumbing Supply Inc. (Local vendor)</td>
<td>9690 N.W. 7th Ave. Miami, FL 33150</td>
<td>Barry Menscher</td>
</tr>
<tr>
<td>Mainline Supply Co. (Non-Local vendor)</td>
<td>666 Enterprise Port St. Lucie, FL 34986</td>
<td>Greg Panasuk</td>
</tr>
<tr>
<td>Municipal Water Works Inc. (Non-Local vendor)</td>
<td>3028 Mercy Dr. Orlando, FL 32808</td>
<td>James Mathis</td>
</tr>
</tbody>
</table>
Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No.5583-1/19: Water Service Line Pipe Fittings Pre-Qualification  
Page 2

VENDORS MAY BE RECOMMENDED AFTER COMPLYING WITH THE COUNTY'S REQUIREMENTS:

Coast Pump & Supply Co. – may be added to the pre-qualified pool upon compliance with vendor registration and authorization letters from the manufacturer.

Muller Co Ltd. - may be added to the pre-qualified pool upon compliance with vendor registration.

PERFORMANCE DATA:

There are no performance issues with the recommended vendors.

COMPLIANCE DATA:

There are no compliance issues with the recommended vendors.

VENDOR(S) NOT RECOMMENDED FOR AWARD:

None

CONTRACT MEASURES:

The Small Business Enterprise Bid Preference will be applied to all spot market quotations.

LIVING WAGE:

The Living Wage Ordinance does not apply.

USER ACCESS PROGRAM:

The contract includes the User Access Program provision. The two percent program discount will be collected for all purchases.

LOCAL PREFERENCE:

The Local Preference Ordinance will be applied to all price quotations at the time of spot market quotation.

CONTRACT MANAGER(S):

Marcanthony Tulloch, Department of Procurement Management  
Greg Hicks, Miami-Dade Water and Sewer Department

ESTIMATED BID ISSUE DATE:

Upon approval by the Board and expiration of the Mayoral veto period.
Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 6593-1/19: Water Service Line Pipe Fittings Pre-Qualification  
Page 3  

BACKGROUND  

This contract establishes a pool of pre-qualified bidders for the purchase of water service line pipe, fittings, washers, saddles and other related items for the Miami-Dade Water and Sewer Department. The bidders will be invited to participate in spot market quotes as requirements are identified. During the term of the contract, the County reserves the right to add qualified vendors to the pool.  

This replacement contract differs from the existing contract which is based on fixed prices. The current contract has two options-to-renew (OTR) remaining. The County has opted not to exercise the OTRs because of the significant price increases experienced by our suppliers during the past year. The new contract will allow the County to seek prices on an as needed basis, which will allow suppliers to quote current market prices instead of holding prices for future purchases.  

The increase in the contract amount, when compared to the previous contract amount, is due to an increase in usage. The previous contract amount of $999,787 does not include a modification in the amount of $340,000. Approval of this modification is currently before the Board for consideration. If approved, the annual allocation of the previous contract will be $1,339,787.  

[Signature]  
Assistant County Manager
Memorandum

Date: April 6, 2009

To: Honorable Chairman Dennis C. Moss
    and Members, Board of County Commissioners

From: George M. Burgess
       County Manager

Subject: Award of Contract No. 7511-1/14: Maintenance, Refurbishment of Baggage Conveyor Systems (Pre-qualification)

RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of this contract to Vanderlande Industries, Inc. and Thyssenkrupp Airport Systems, Inc. to provide maintenance and/or refurbishment services of baggage conveyor systems for the Miami-Dade Aviation Department.

CONTRACT NUMBER: 7511-1/14

CONTRACT TITLE: Maintenance, Refurbishment of Baggage Conveyor Systems (Pre-qualification)

TERM: Two years with three, one-year options-to-renew

APPROVAL TO ADVERTISE: November 25, 2008

CONTRACT AMOUNT: $800,000 for two years*

*The County has the option to exercise the three one-year options-to-renew. If the County decides to exercise the option to renew, the cumulative contract value will be $2,000,000.

PREVIOUS CONTRACT AMOUNT: $400,000 for one year

METHOD OF AWARD: Award will be made to all vendors who meet the pre-qualification criteria specified in the solicitation. This pool of vendors will be accessed to solicit spot market quotations. Vendors who meet the prequalification criteria may be added at any time during the contract term.

VENDORS RECOMMENDED FOR AWARD:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Address</th>
<th>Principal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vanderlande Industries, Inc.</td>
<td>1828 West Oak Parkway</td>
<td>Ewout Cassée</td>
</tr>
<tr>
<td>(Non-local vendor)</td>
<td>Marietta, GA 30062</td>
<td></td>
</tr>
<tr>
<td>Thyssenkrupp Airport Systems, Inc.</td>
<td>3201 N. Sylvania Ave., Suite 100E</td>
<td>Ramon Solomoyor</td>
</tr>
</tbody>
</table>
HONORABLE CHAIRMAN DONNIE C. MOSS
AND MEMBERS, BOARD OF COUNTY COMMISSIONERS
AWARD OF CONTRACT NO. 7511-1/14: MAINTENANCE, REFURBISHMENT OF BAGGAGE CONVEYOR SYSTEMS
PAGE 2

PERFORMANCE DATA: There are no known performance issues.
COMPLIANCE DATA: There are no known compliance issues.

VENDORS NOT RECOMMENDED FOR AWARD:
- Nationwide Conveyor Specialists, LLC (Non-local vendor)
- Custom Controls Technology, Inc. (Local vendor)

Above referenced vendors will be re-evaluated and recommended for award upon submittal and compliance with required documentation.

CONTRACT MEASURES: The Small Business Enterprise Bid Preference will be applied in accordance with the Ordinance.

LIVING WAGE: The Living Wage Ordinance is not applicable to the services provided under this contract.

USER ACCESS PROGRAM: The User Access Program provision does not apply due to funding source.

LOCAL PREFERENCE: The Local Preference will be applied in accordance with the Ordinance.

CONTRACT MANAGERS:
- Marcelo Card, Department of Procurement Management
- Neivy Garcia, Miami-Dade Aviation Department

ESTIMATED CONTRACT COMMENCEMENT DATE: Upon approval by the Board of County Commissioners and expiration of the Mayoral veto period.

BACKGROUND
This contract will provide maintenance and refurbishment services to baggage conveyor systems at the Miami International Airport. This contract allows for establishment of an open pool of prequalified vendors. Additional vendors meeting the minimum qualifications set forth in the solicitation may be added at any time during the term of the contract.

Assistant County Manager

Item 1.3
Memorandum

Date: April 15, 2009
To: Honorable Chairman Dennis C. Moss and Members, Board of County Commissioners
From: George M. Burgess County Manager
Subject: Award of Contract No. 7277-4/14; Solid Fill Tractor & Loader Tires

RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of the referenced contract to Tiresoles of Broward, Inc., Central Tire Corp and Miller Brothers Giant Tire Services to supply solid fill service for tractor and loader tires for various County departments.

CONTRACT NUMBER: 7277-4/14

CONTRACT TITLE: Solid Fill Service for Tractor & Loader Tires

TERM: One year with four, one year options-to-renew

APPROVAL TO ADVERTISE: December 9, 2008

CONTRACT AMOUNT: $250,000 for the initial one year term*
*If the County chooses to exercise the four, one-year options-to-renew, the total contract value will be $1,250,000.

PREVIOUS CONTRACT AMOUNT: $355,000 for the initial two year term

METHOD OF AWARD: Award of this contract will be made to the three, responsive and responsible bidders who submit the lowest prices on a group-by-group basis.

VENDORS RECOMMENDED FOR AWARD:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Address</th>
<th>Principal</th>
<th>Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Central Tire Corp.</td>
<td>5275 N.W. 74th Street Medley, FL 33166</td>
<td>Alvaro Barragan</td>
<td>Group A Primary</td>
</tr>
<tr>
<td>(Local vendor)</td>
<td></td>
<td></td>
<td>Group B Tertiary</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Group C Primary</td>
</tr>
<tr>
<td>Tiresoles of Broward Inc.</td>
<td>7800 N.W. 193rd Street Miami, FL 33016</td>
<td>Bob Cole</td>
<td>Group A Tertiary</td>
</tr>
<tr>
<td>(Local vendor)</td>
<td></td>
<td></td>
<td>Group B Primary</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Group C Primary</td>
</tr>
<tr>
<td>Miller Brothers Giant Tire</td>
<td>19664 S.W. 69th Place Ft. Lauderdale, FL 33332</td>
<td>John Downer</td>
<td>Group A Secondary Group B Secondary</td>
</tr>
<tr>
<td>Service</td>
<td></td>
<td></td>
<td>Group C Secondary</td>
</tr>
<tr>
<td>(Local vendor)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

PERFORMANCE DATA: There are no performance issues with the three recommended firms.
COMPLIANCE DATA:

VENDOR NOT RECOMMENDED FOR AWARD:

CONTRACT MEASURES:

LIVING WAGE:

USER ACCESS PROGRAM:

LOCAL PREFERENCE:

CONTRACT MANAGERS:

ESTIMATED BID ISSUE DATE:

BACKGROUND

The purpose of this contract is to supply solid fill for tractor and loader tires. Solid fill for tires used in Solid Waste Management landfill and transfer station equipment is required due to the nature of the debris present in these working environments. The use of this product minimizes tire replacement, downtime and out of service times for tires that would have been destroyed if they were not solid filled. The solid tire fill will be new virgin fill and of the type known by trade names "Tire-Fill, Mitco-Fill, Mono-Fill, Amco-Fill" or approved equal per bid specifications. The current contract was awarded by item and this replacement contract will be awarded by group of services with estimated quantities.

This contract allocation is based on the projected needs as provided by the user departments. The increase in contract allocation from the previous contract is due to the unpredictable usage of this commodity. As heavy equipment tires are replaced due to damage during normal usage, replacement tires must be filled before the equipment can be returned to operation.

Assistant County Manager
Date: April 1, 2009

To: Honorable Chairman Dennis C. Moss and Members, Board of County Commissioners

From: George M. Burgess, County Manager

Subject: Award of Contract No. 8915-5/19: Welding Repairs, Machine Shop and Metal Fabrication Services (Prequalification Pool)

RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of this contract to vendors listed below for purchase of welding repairs, machine shop and metal fabrication services for various County departments.

CONTRACT NUMBER: 8915-5/19

CONTRACT TITLE: Welding Repairs, Machine Shop and Metal Fabrication Services (Prequalification Pool)

TERM: Five years with five, one-year options-to-renew

APPROVAL TO ADVERTISE: December 12, 2006

CONTRACT AMOUNT: $10,659,000

PREVIOUS CONTRACT AMOUNT: $20,389,595 for five years (Combined allocations of three previously awarded contracts).

METHOD OF AWARD:

Award will be made to all vendors who meet the pre-qualification criteria specified in the solicitation for each group. All pre-qualified vendors will be invited to participate in spot market quotations as needs are identified. Vendors who meet the pre-qualification criteria may be added at any time during the contract term.

Vendors awarded in Group A will provide welding services to include machine shop and metal fabrication for mobile equipment at the vendor’s facility.

Vendors awarded in Group B will provide general welding services to include machine shop and metal fabrication on County property, or at the vendor’s facility.
Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 8915-5/19: Welding Repairs, Machine Shop and Metal Fabrication Services (Prequalification Pool)  
Page 2

VENDORS RECOMMENDED FOR AWARD:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Address</th>
<th>Principal</th>
<th>Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Affordable Metal, Inc. (Local vendor)</td>
<td>3622 East 10 Court Hialeah, FL 33013</td>
<td>Eduardo Villacorta</td>
<td>Pre-qualified vendor Spot market - Group B</td>
</tr>
<tr>
<td>ALM Machine, Inc. (Local vendor)</td>
<td>14034 SW 140 Street Miami, FL 33186</td>
<td>Luis F. Menendez</td>
<td>Pre-qualified vendor Spot market - Group B</td>
</tr>
<tr>
<td>B &amp; B Welding Machine Service, Inc. (Local vendor)</td>
<td>6995 NW 32 Ave. Miami, FL 33149</td>
<td>Boyd Woodard</td>
<td>Pre-qualified vendor Spot market - Groups A and B</td>
</tr>
<tr>
<td>Condor Electric Motor Repair, Corp. (Local vendor)</td>
<td>3746 East 10 Court Hialeah, FL 33013</td>
<td>Hector A. Gomez</td>
<td>Pre-qualified vendor Spot market - Groups A and B</td>
</tr>
<tr>
<td>Hydraulic Technicians, Inc. (Local vendor)</td>
<td>3735 NW 78 Street Suite A &amp; B Miami, FL 33147</td>
<td>Ariel Sebastian</td>
<td>Pre-qualified vendor Spot market - Groups A and B</td>
</tr>
<tr>
<td>JC Industrial Manufacturing Corp. (Local vendor)</td>
<td>5700 NW 32 Court Miami, FL 33142</td>
<td>Alfonso J Perez JR.</td>
<td>Pre-qualified vendor Spot market - Groups A and B</td>
</tr>
<tr>
<td>Millennium Machine Shop, Inc. (Local vendor)</td>
<td>8461 NW 54 Street Miami, FL 33168</td>
<td>Jorge L. Gurlan</td>
<td>Pre-qualified vendor Spot market - Group B</td>
</tr>
</tbody>
</table>

PERFORMANCE DATA: There are no known performance issues with the seven recommended firms.

COMPLIANCE DATA: There are no known compliance issues with the seven recommended firms.

VENDORS NOT RECOMMENDED FOR AWARD: Florida Machine Shop Precision Body and Equipment Corp.

These two firms have not registered with the County. After registration is complete, they will be added to the contract.

CONTRACT MEASURES: The Small Business Enterprise Bld Preference will be applied for each spot market competition in accordance with the Ordinance.

LIVING WAGE: The Living Wage Ordinance is not applicable to the services being requested.

USER ACCESS PROGRAM: The User Access Program provision will apply. The 2% program discount will be collected on all purchases where permitted by funding source.
LOCAL PREFERENCE: Applied in accordance with the Ordinance.

CONTRACT MANAGER(S): Albert Falcon, Department of Procurement Management

This contract includes allocations from 14 departments. Each department will designate a program manager.

ESTIMATED BID ISSUE DATE: Upon approval by the Board of County Commissioners and expiration of the Mayoral veto period.

BACKGROUND

This solicitation has produced a consolidated contract combining three current contracts for welding repairs, machine shop and metal fabrication services. The resultant contract will be used by 14 County departments for a variety of services.

The County is recommending award, by group, as follows:

(1) Group A: **Welding repairs for mobile equipment**: Vendors awarded in this group will be pre-qualified to participate in future spot market quotes for welding services for mobile equipment to include, but not limited to vans, buses, sanitation trucks, trash trucks, truck tractors, truck trailers, semi-trailers, assorted utility trailers, dump trucks, hydro cranes, and other mobile equipment and/or construction equipment. The welding services for mobile equipment shall include machine shop and metal fabrication services such as shaping, bending, sandblasting, welding, fastening, metal spraying, ceramic coating and painting. These services are usually performed at the vendor's facility.

(2) Group B: **Welding, machine shop and metal fabrication services**: Vendors awarded in this group will be pre-qualified to participate in future spot market quotes for general welding repairs, machine shop and metal fabrication services to include, but not limited to shaping, bending, sandblasting, welding, fastening, metal spraying, ceramic coating and painting. The finished projects may include enclosures, gates, equipment supports, stacks and ducts. These services may be performed on County property or at the vendor's facility.

The contract will establish two pre-qualification pools. Departments will use by requesting competitive spot market quotes for individual work requirements. Decreased allocations have been requested by user departments due to a detailed review of past expenditures as well as future projected needs. This successor contract will be used to repair mobile and non-mobile equipment, fabricate metal parts and recondition heavy equipment.

[Signature]
Assistant County Manager
**SECTION #2**
**REJECTED BIDS**

**Item 2.1**

### Memorandum

<table>
<thead>
<tr>
<th>Date:</th>
<th>March 31, 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>To:</td>
<td>Honorable Chairman Dennis C. Moss and Members, Board of County Commissioners</td>
</tr>
<tr>
<td>From:</td>
<td>George M. Burgess, County Manager</td>
</tr>
<tr>
<td>Subject:</td>
<td>Rejection of all Bids Under Solicitation No. 8857-1/18: Cremation Services for Miami-Dade County</td>
</tr>
</tbody>
</table>

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve the rejection of the sole bid received for cremation services.

<table>
<thead>
<tr>
<th><strong>BID NUMBER:</strong></th>
<th>8857-1/18</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TITLE:</strong></td>
<td>Cremation Services for Miami-Dade County</td>
</tr>
<tr>
<td><strong>APPROVAL TO ADVERTISE:</strong></td>
<td>October 10, 2008</td>
</tr>
<tr>
<td><strong>TERM:</strong></td>
<td>Five years</td>
</tr>
<tr>
<td><strong>CONTRACT AMOUNT:</strong></td>
<td>$2,954,000</td>
</tr>
<tr>
<td><strong>PREVIOUS CONTRACT ALLOCATION:</strong></td>
<td>$1,146,000 for five years</td>
</tr>
<tr>
<td><strong>METHOD OF AWARD:</strong></td>
<td>Lowest priced vendor on an item-by-item basis.</td>
</tr>
<tr>
<td><strong>VENDOR(S) RECOMMENDED FOR AWARD:</strong></td>
<td>None</td>
</tr>
<tr>
<td><strong>VENDOR NOT RECOMMENDED FOR AWARD:</strong></td>
<td>Allen &amp; Shaw Cremations, Inc.</td>
</tr>
<tr>
<td><strong>CONTRACT MEASURES:</strong></td>
<td>The Small Business Enterprise Bid Preference was applied in accordance with the Ordinance.</td>
</tr>
<tr>
<td><strong>LIVING WAGE:</strong></td>
<td>The services being provided are not covered under the Living Wage Ordinance.</td>
</tr>
<tr>
<td><strong>USER ACCESS PROGRAM:</strong></td>
<td>The User Access Program provision was included in the solicitation.</td>
</tr>
<tr>
<td><strong>LOCAL PREFERENCE:</strong></td>
<td>The Local Preference was applied in accordance with the Ordinance.</td>
</tr>
</tbody>
</table>
PERFORMANCE DATA: There are no performance issues with this firm.

COMPLIANCE DATA: There are no compliance issues with this firm.

CONTRACT MANAGERS:
- Abelin Rodriguez, Department of Procurement Management
- Sergio Bonilla, Medical Examiner Department

REASON FOR REJECTION

An Invitation to Bid was issued under full and open competition to replace an existing five-year contract for cremation services. This contract requires the vendor to cremate remains that have been accepted into the County's Public Interment Program. It also allows for burial of remains in the County cemetery. State of Florida Statute 487.606 requires that cremations and interment be supervised by a licensed funeral director or licensed direct disposer who will be in charge of the cinerator facility.

The current provider of these services was the sole respondent to the solicitation. The price offered is 132 percent higher than the current contract pricing. The vendor attributed the increase to expanded services that are currently being provided which are not included in the technical specifications. Therefore, it is in the County’s best interest to reject the sole bid received and re-solicit with revised specifications that meet all of the ME’s requirements.

[Signature]
Assistant County Manager
SECTION #3
CONTRACTS MODIFICATIONS

Item 3.1

Contract No.: 6694-4/11-2

Contract Title: Fire Alarm Systems Services

Description: To modify a contract for additional spending authority to allow General Services Administration to purchase inspection, preventative maintenance, and repair services to the fire alarm system installed in the Lightspeed Building.

Type of Change: Additional spending authority

Existing Allocation: $1,233,000 for one year (April 1, 2009 to March 31, 2010)
Increase By: $94,500
Modified Allocation: $1,327,500

Current Expiration: March 31, 2010

Modified Expiration: Unchanged

Vendors:
• Florida Fire Alarm, Inc. Address 7487 S.W. 50th Terrace
  (Local vendor) Miami, FL 33155
  Principal Carlos Javech
• Florida State Fire & Security, Inc. Address 3921 S.W. 47th Avenue
  (Local vendor) Suite #1004
  Davie, FL 33314
  Principal Kenneth Sandifer
• Protective Systems, Inc. Address 920 Britt Court
  (Non-local vendor) Altamonte Springs, FL 32701
  Principal Brian A. Pung
• Safety Systems Specialist, Inc. Address 12491 S.W. 134th Court
  (Local vendor) #124
  Miami, FL 33186
  Principal Juan A. Rodriguez
• Siemens Building Technologies Inc. Address 1000 Deerfield Parkway
  (Non-local vendor) Buffalo Grove, IL 60089
  Principal Daryl Dulaney
• Simplexgrinnell LP Address One Town Center Road
  (Non-local vendor) Boca Raton, FL 33486
  Principal James F. Spicer
• WSA Systems – Boca Address 442 N.W. 35th Street
  (Non-local vendor) Boca Raton, FL 33431
  Principal Bradley A. Golub
Performance Data: There are no performance issues with any of the eight firms.

Compliance Data: There are no compliance issues with any of the eight firms.

Contract Measure: Small Business Enterprise Bid Preference

Review Committee Date: March 2, 2006; Item #6-05

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The Living Wage Ordinance applies.

User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases where permitted by the funding source.

Contract Managers: Maria Hevia, Department of Procurement Management
Etta Jardine, General Services Administration

Contract Effective Date: Upon approval by the Board unless vetoed by the Mayor.

REASON FOR CHANGE

Authorization for additional spending authority in the amount of $94,500 is required by the General Services Administration to purchase inspection, preventative maintenance, and repair services for fire alarm systems. The requested increase will cover maintenance and reconfiguration of the fire alarm system that is installed in the Lightspeed Building. This work is required for the interior build-out for the Miami-Dade Police Department 911 Command Center which will be relocated to this Building. All work must be completed by September 30, 2009 in order to take advantage of available grant funds.
Item 3.2

Contract No.: RFQ23A-4

Contract Title: Telecommunications Services Pool

Description: To modify a contract for additional spending authority and time to support the County’s telecommunications network infrastructure for the Enterprise Technology Services and the Miami-Dade Fire Rescue departments.

Type of Change: Additional spending authority and time

Existing Allocation: $4,209,000 for 24 months (August 1, 2007 to July 31, 2009)
Increase By: $500,000 for six months
Modified Allocation: $4,709,000 for 30 months

Current Expiration: July 31, 2009

Modified Expiration: January 31, 2010

Vendors:
- Quality Wiring, Inc. (Local vendor)
  Address: 10300 Sunset Drive
  Suite #414
  Miami, FL 33173
  Principal: Sophia Dandrinos
- Black Box Network Services, Inc. (Non-local vendor)
  Address: 1010 Haley Road
  Murfreesboro, TN 37129
  Principal: Gary Williams
- Parmac, Inc. (Local vendor)
  Address: 100 Almeria Avenue
  Suite #204
  Coral Gables, FL 31334
  Principal: Lourdes Machado
- Net Tech International Consulting Group (Local vendor)
  Address: 20855 N.E. 16th Avenue
  Suite #C-39
  Miami, FL 33179
  Principal: Craig Barney

Performance Data: There are no performance issues with any of the four firms.

Compliance Data: There are no compliance issues with any of the four firms.

Contract Measure: Community Small Business Enterprise 20% goal

Review Committee Date: September 11, 2000

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The Living Wage Ordinance does not apply.
User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

Contract Managers: James D. Munn, Jr. Department of Procurement Management
Marianela Betancourt, Miami-Dade Fire Rescue Department
Pedro Cacicado, Enterprise Technology Services Department

Contract Effective Date: Upon approval by the Board unless vetoed by the Mayor.

REASON FOR CHANGE

Authorization is requested to extend the referenced contract for a period of six months and provide additional spending authority. This contract is utilized by Enterprise Technology Services (ETSD) and Miami-Dade Fire Rescue (MDFR) departments to support the County’s telecommunications network.

This contract was established through an open competitive process and awarded to a pre-qualified pool of vendors. This contract is utilized by ETSD and MDFR to support new projects, additions, changes or upgrades operationally required to sustain the County’s communication infrastructure. Additionally, the increased allocation will be utilized by ETSD for infrastructure wiring to be completed at the Lightspeed Building. As new requests are identified, ETSD and MDFR contact the pool vendors for spot market bids or rotational awards on a work order basis.

Approval of this time extension and additional spending authority will ensure continuity of services until a long term successor contract is finalized. The scope and structure of the successor solicitation has been updated to reflect the current technical environment and expand competitive opportunities. The new solicitation also seeks to consolidate technical requirements for wired and wireless services. This will avoid the need for multiple contracts and allow for inclusion of additional local vendors.
SECTION #4
PURCHASES MADE UNDER COMPETITIVELY AWARDED CONTRACTS OF OTHER
GOVERNMENTAL ENTITIES

Item 4.1

Contract No.: 085-FF04

Contract Title: Information Technology Hardware

Description: To modify a competitively established contract by Miami-Dade Public Schools for additional spending authority to support the information technology hardware needs for the Enterprise Technology Services Department and the Miami-Dade Public Library System.

Type of Change: Additional spending authority

Existing Allocation: $21,053,000 for 30 months (June 1, 2008 to January 16, 2011)
Increase By: $ 5,203,000
Modified Allocation: $26,256,000

Current Expiration: January 16, 2011

Modified Expiration: Unchanged

Vendors:
- Dell Marketing, L.P.
  (Non-local vendor)
  Address: One Dell Way, RR8-06
  Round Rock, TX 78682

- Hewlett-Packard Co.
  (Non-local vendor)
  3000 Hanover Street
  Palo Alto, CA 94304

- Lenovo (United States)
  (Non-local vendor)
  1009 Think Place
  Building 500, Box 29
  Morrisville, NC  27560

- IBM Corp.
  (Non-local vendor)
  Dept 10-64A
  New Orchard Road
  Armonk, NY 10504

- Lexmark International
  (Non-local vendor)
  740 New Circle Road
  Lexington, KY  40550

Principal
Kevin Rollins
Mark Hurd
Rory Road
Samuel J. Palmisano
Paul J. Curriander

Performance Data: There are no performance issues with any of the five firms.

Compliance Data: There are no compliance issues with any of the five firms.
Contract Measure: No measure, accessing other entity's contract.

Review Committee Date: February 6, 2008; Item #2-07

Local Preference: Not applicable

Living Wage: The Living Wage Ordinance does not apply.

User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

Contract Managers:
- James D. Munn, Jr. Department of Procurement Management
- Pedro Caicedo, Enterprise Technology Services Department
- Leo Maresma, Miami-Dade Public Library System

Contract Effective Date: Upon approval by the Board unless vetoed by the Mayor.

**REASON FOR CHANGE**

Authorization is requested to provide additional spending authority for the Enterprise Technology Services Department (ETSD) and Miami-Dade Public Library System (MDPLS) to support their Information Technology (IT) Hardware needs.

This contract was established through an open competitive Request for Proposals (RFP) process solicited jointly by Miami-Dade County Public Schools and Miami-Dade County. This contract is currently accessed by 30 County departments to provide IT Hardware equipment.

Approval of additional spending authority will be utilized by ETSD in support of County departments. It will also be used to acquire computer equipment and related maintenance services to support the Metronet infrastructure. MDPLS will utilize this additional funding to support their ongoing technology refresh program to replace obsolete IT hardware. The funds will also be utilized by MDPLS to support and finalize acquisitions for new library facilities scheduled to open.
Item 4.2

Contract No: 128-FF11

Contract Title: Multifunctional Devices, Copy Equipment, Services, and Supplies

Description: To modify a competitively established Miami-Dade County Public Schools contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of multifunctional devices, copier equipment, services and supplies.

Type of Change: Additional spending authority

Existing Allocation: $500,000 for one year (October 1, 2008 to September 30, 2009)
Increase By: $2,002,000
Modified Allocation: $2,502,000

Current Expiration: September 30, 2009
Modified Expiration: Unchanged

Vendors:
- Bartop, Inc. (Local vendor)
- Docutek Imaging Solutions, Inc. (Local vendor)
- IKON Office Solutions, Inc. (Local vendor)
- Sharp Electronics Corp. (Local vendor)

Address
Bartop, Inc.
8376 N.W. 68th Street
Miami, FL 33168
Principal: Jose Lopez

Docutek Imaging Solutions, Inc.
990 South Rogers Circle
Suite #8
Boca Raton, FL 33487
Principal: Thomas Capraro

IKON Office Solutions, Inc.
703 Waterford Way
Suite #190
Miami, FL 33126
Principal: Matthew J. Espe

Sharp Electronics Corp.
14791 Oak Lane
Miami Lakes, FL 33016
Principal: Toshihiko Fujimoto

Performance Data: There are no performance issues with any of the four firms.

Compliance Data: There are no compliance issues with any of the four firms.

Contract Measure: No measure, accessing other entity's contract.

Review Committee Date: August 6, 2008; Item #2-04

Local Preference: Not applicable
Living Wage:
The Living Wage Ordinance does not apply.

User Access Program:
This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

Contract Managers:
Leonard Gonzalez, Department of Procurement Management

This contract includes allocations for 14 departments. Each department has designated a contract manager.

Contract Effective Date:
Upon approval by the Board unless vetoed by the Mayor.

REASON FOR CHANGE

Authorization is necessary for additional spending authority to allow various County departments to continue monthly payments on copiers and multifunctional equipment acquired under this contract. The County is currently accessing the Dade County School Board contract to consolidate all copiers and multifunctional equipment leases and purchases from the following manufacturers: Ricoh, Lanier, and Sharp. Accessing this contract, as existing leases expire, results in approximately 40% savings from current pricing.

The School Board contract includes the option to renew for up to one year. It is expected that the option will be exercised. The County intends to continue to access the School Board contract, once renewed, while a comprehensive Countywide solicitation is developed, advertised, and awarded. The additional allocation requested is based on recently gathered data from each department indicating the number and type of multifunctional equipment leased and owned by the County. This data was not available at the time the contract was initially accessed. The data reflects the population of copiers and multifunctional equipment for approximately 85% of the County's departments.

The additional allocation is sufficient to cover currently leased equipment through the maturity date of each lease. The allocation requested is based on analysis of the data collected and estimates the number of copies that will be made by both leased and purchased equipment, including overages. Additionally, the requested allocation will cover the renewal of existing leases expiring over the next fifteen months. Projected expenditures also assume that expiring equipment will be replaced with current models within the same class. There is another contract for copying and facsimile equipment, maintenance, and supplies in this agenda package, under Item 4.4.
Item 4.4

Contract No.: 268-000-04-1
Contract Title: Pharmaceutical Supplies
Description: To modify a competitively established State of Minnesota contract through the Minnesota Multi-state Contract Alliance for Pharmacy for additional spending authority and time for the Miami-Dade Fire Rescue Department to purchase pharmaceutical supplies.
Type of Change: Additional time and spending authority
Existing Allocation: $1,537,000 for 30 months (January 5, 2007 to June 30, 2009)
Increase By: $186,000 for three months
Modified Allocation: $1,723,000 for 33 months
Current Expiration: June 30, 2009
Modified Expiration: September 30, 2009
Vendor:
• Cardinal Health 110, Inc.
  (Non-local vendor)
Address: 7000 Cardinal Place
          Dublin, OH 43017
Principal: Jorge Gomez
Performance Data: There are no performance issues with this firm.
Compliance Data: There are no compliance issues with this firm.
Contract Measure: No measure, accessing other entity's contract.
Review Committee Date: July 26, 2006; Item #2-04
Local Preference: Not applicable
Living Wage: The Living Wage Ordinance does not apply.
User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.
Contract Managers: Michael Laughlin, Department of Procurement Management
                      Marianela Betancourt, Miami-Dade Fire Rescue Department
Contract Effective Date: Upon approval by the Board unless vetoed by the Mayor.
REASON FOR CHANGE

The State of Florida is a member of the Minnesota Multi-state Contract Alliance for Pharmacy (MMCAP) Buying Group, a group purchasing organization with over $1.5 billion in buying power. Florida, MMCAP and 44 other state governments currently belong to this organization. Florida's membership allows its political subdivisions to access competitive prices established by the contract. This contract is utilized by Miami-Dade Fire Rescue Department (MDFR) to purchase prescription pharmaceutical supplies for the Emergency Rescue units.

The contract was recently extended by MMCAP through September 30th, 2009. Allowing for additional time to coincide with the State contract will provide continuity of supply for MDFR. The MMCAP is in the process of issuing an award for their replacement contract which will commence on October 1, 2009. Once the replacement contract is in place the County will access it for pharmaceutical supplies going forward.
Item 4.5

Contract No: 600-340-06-1

Contract Title: Copying and Facsimile Equipment, Maintenance, and Supplies

Description: To modify this competitively established State of Florida contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of copying and facsimile equipment, maintenance, and supplies.

Type of Change: Additional spending authority

Existing Allocation: $500,000 for 8 ½ months (September 15, 2008 to May 22, 2009)
Increase By: $2,224,000
Modified Allocation: $2,724,000

Current Expiration: May 22, 2009

Modified Expiration: Unchanged

Vendors:
• Copyco, Inc. (Local vendor)
  6401 Nob Hill Road
  Tamarac, FL 33321
  Principal: Brian Curry

• IKON Office Solutions, Inc. (Local vendor)
  703 Waterford Way
  Suite #190
  Miami, FL 33126
  Principal: Matthew J. Espe

• Sharp Electronics Corp. (Local vendor)
  14791 Oak Lane
  Miami Lakes, FL 33016
  Principal: Toshihiko Fujimoto

• Qualpath, Inc. (Local vendor)
  1491 S.W. 5th Court
  Pompano Beach, FL 33069
  Principal: Kevin J. DeYoung

Performance Data: There are no performance issues with any of the four firms.

Compliance Data: There are no compliance issues with any of the four firms.

Contract Measure: No measure, accessing other entity's contract.

Review Committee Date: April 16, 2008; Item #2-05

Local Preference: Not applicable

Living Wage: The Living Wage Ordinance does not apply.
User Access Program:

This contract includes the User Access Program provision. The 2% discount is being collected on all purchases.

Contract Managers:

Leonard Gonzalez, Department of Procurement Management

This contract includes allocations for seven departments. Each department has designated a contract manager.

Contract Effective Date:

Upon approval by the Board unless vetoed by the Mayor.

REASON FOR CHANGE

Authorization is necessary for additional spending authority to allow County departments to continue accessing the State of Florida contract to pay monthly installments on copiers and multifunctional equipment acquired under this contract. The County is currently accessing the State’s contract to consolidate all copiers and multifunctional equipment leases and purchases from the following manufacturers: Brother, Muratec, Ricoh, and Toshiba. Accessing the State contract, as leases expire, will result in approximately 40% savings from the County’s current pricing.

The State contract includes the option to renew for up to 36 months. It is expected that the option will be exercised. Working collaboratively with county departments, the Department of Procurement Management (DPM) has initiated an analysis of the various types and quantities of equipment currently leased by Miami-Dade County. Accessing the State contract will allow sufficient time to develop a comprehensive solicitation to meet the needs of all County departments for the lease and purchase of copiers and multifunctional equipment.

The additional allocation is sufficient to cover currently leased equipment through the maturity date of each lease. The allocation requested is based on an analysis of the data collected and estimates the number of copies that will be made by leased and purchased equipment. The requested allocation will also cover the renewal of existing leases expiring over the next fifteen months. Projected expenditures also assume that expiring equipment will be replaced with current models within the same class. There is another contract for multifunctional devices, copy equipment, services and supplies in this agenda package, under Item 4.2.
Item 4.6

Contract No.: EC07-07

Contract Title: 9-1-1 Equipment and Emergency Notification Software and Services

Description: To access the competitively established Houston-Galveston Area Council of Governments (H-GAC) contract for the Miami-Dade Police Department to acquire the Positron Viper E-911 software licenses, equipment, implementation services, maintenance and support.

Contract Term: Two months (May 1, 2009 to June 30, 2009) With one, two-year option-to-renew

Contract Amount: $2,300,000 for a two-month term

Previous Contract Allocation: Not applicable

Vendor: Positron Public Safety Systems Corp. (Non-local vendor)

Address: 11808 Miracle Hills Drive
Omaha, NB 68154

Principal: Steven M. Stangl

Performance Data: There are no performance issues with this firm.

Compliance Data: There are no compliance issues with this firm.

Contract Measure: No measure, accessing other entity’s contract.

Review Committee Date: April 15, 2009, Item #2-05

Local Preference: Not applicable

Living Wage: The Living Wage Ordinance does not apply.

User Access Program: This contract includes the User Access Program provision. The 2% program discount will be collected on all purchases.

Contract Managers: Melissa Adams, Department of Procurement Management
Thomas Gross, Miami-Dade Police Department
Pedro Cacicedo, Enterprise Technology Services Department

Contract Effective Date: Upon approval by the Board unless vetoed by the Mayor.
JUSTIFICATION

This contract will be utilized by the Miami-Dade Police Department (MDPD) to purchase the Positron Viper E-911 software licenses, equipment, implementation services, and maintenance support services. This contract was competitively established through a Request for Proposals process and is available through the Houston-Galveston Area Council of Governments (H-GAC) cooperative purchasing program. This project will be fully funded by MDPD through grant funding received from the Florida, E-911 State Grant Program. The funds will be utilized to develop the new Lightspeed E-911 Center implementation and upgrade of the current E-911 Center.

The Miami-Dade County E-911 Center processes approximately 2.6 million calls for service each year. MDPD, working with the Enterprise Technology Department (ETSD), is responsible for the daily operation, management and sustainability of the E-911 Center, as well as the integrated technology systems that are critical for its operation.

The E-911 Center utilizes a computerized phone answering system provided by Positron 911 to process calls for emergency service. The current system provided by Positron, referred to as Lifeline 100, is approaching the end of its life cycle, and cannot be expanded to support an enhanced E-911 communications platform. Additionally, the County's project to deploy a parallel E-911 function at the Lightspeed Building requires an Internet Protocol (IP) phone answering system to link both facilities for redundant emergency operations. The current system cannot provide this linkage or redundancy.

MDPD and ETSD conducted market research. The departments have identified this as the best technical solution to continue to provide E-911 call processing capabilities as a replacement of the current Positron Lifeline 100 system with the Positron Viper Solution. This Solution provides IP functionality. The Viper Solution is specifically engineered to support multiple remote positions for distributed operations. The Viper Solution also provides a familiar interface for users accustomed to the current Lifeline System. This will allow the County to leverage the existing investment in user training.

Authorization is also requested to include contract extensions exercised by H-GAC. Should an extension be exercised by H-GAC, the departments will be allocated a prorated figure per year equal to the extension period, not to exceed the amount of the initial term.